
INSIDE INFORMATION

**ESTIMATION OF SELECTED OPERATING DATA OF THE UNIPETROL GROUP
FOR THE THIRD QUARTER 2010**

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Unipetrol's Management Board hereby announces its estimates of the selected financial and operating data of Unipetrol Group for the third quarter 2010.

External Environment	unit	3Q09	4Q09	1Q10	2Q10	3Q10	Q/Q	Y/Y	9M09	9M10	9M10/ 9M09
Average Brent crude oil price	USD/b	68.2	74.9	76.7	78.7	76.5	-3%	+12%	57.5	77.3	+34%
Average Ural crude oil price	USD/b	67.8	74.2	75.3	76.9	75.6	-2%	+12%	56.6	75.9	+34%
Brent/Ural differential ¹⁾	USD/b	0.45	0.68	1.41	1.76	0.92	-48%	+104%	0.85	1.36	+60%
Unipetrol model refining margin ²⁾	USD/b	1.31	1.38	3.98	3.28	1.92	-41%	+47%	2.27	3.06	+35%
Unipetrol model petrochemical olefin margin ³⁾	EUR/t	269	240	278	318	302	-5%	+12%	199	299	+50%
Unipetrol model petrochemical polyolefin margin ⁴⁾	EUR/t	256	251	257	279	313	+12%	+22%	258	283	+10%
CZK/EUR ⁵⁾	CZK	25.6	25.9	25.9	25.6	24.9	-3%	-3%	26.6	25.5	-4%
CZK/USD ⁵⁾	CZK	17.9	17.5	18.7	20.1	19.3	-4%	+8%	19.4	19.4	-1%
USD/EUR	USD	1.43	1.48	1.38	1.27	1.29	+2%	-10%	1.37	1.32	-4%

1) Spread fwd Brent Dtd vs Ural Rdam = Med Strip - Ural Rdam (Ural CIF Rotterdam)

2) Unipetrol model refining margin = revenues from products sold (97% Products = Gasolines 17%, Petchem feedstock 20%, JET 2%, Diesel 40%, Sulphur Fuel Oils 9%, LPG 3%, Sulphur 1%, Other feedstock 5%) minus costs (100% input = Brent Dated); products prices according to quotations.

3) Unipetrol model petrochemical olefin margin = revenues from products sold (100% Products = 40% Ethylene + 20% Propylene + 20% Benzene + 20% Naphtha) minus costs (100% Naphtha); products prices according to quotations.

4) Unipetrol model petrochemical polyolefin margin = revenues from products sold (100% Products = 60% HDPE + 40% Polypropylene) minus costs (100% input = 60% Ethylene + 40% Propylene); products prices according to quotations.

5) Quarterly average foreign exchange rates by the Czech National Bank.

Source: ICIS, PLATTS, FERTWEEK, THOMSONREUTERS, CNB

UNIPETROL Group Production	unit	3Q09	4Q09	1Q10	2Q10	3Q10	Q/Q	Y/Y	9M09	9M10	9M10/ 9M09
Crude oil throughput	th t	1,156	1,087	948	1,082	1,182	+9%	+2%	3,022	3,211	+6%
Utilisation ratio	%	84	79	69	79	86	+7pp	+2pp	73	78	+5pp
Light distillates yield ¹⁾	%	32	33	34	33	33	0pp	+1pp	31	33	+2pp
Middle distillates yield ²⁾	%	43	44	42	44	45	+1pp	+2pp	44	44	0pp
Heavy distillates yield ³⁾	%	10	11	9	13	12	-1pp	+2pp	10	11	+1pp

1) LPG, gasoline, naphtha

2) JET, diesel

3) Fuel oils, bitumen

Sales volumes - Refinery products	unit	3Q09	4Q09	1Q10	2Q10	3Q10	Q/Q	Y/Y	9M09	9M10	9M10/ 9M09
Fuels and other refinery products ¹⁾	th t	959	868	719	945	982	+4%	+3%	2,540	2,650	+4%
Diesel ¹⁾	th t	499	433	387	484	507	+5%	+2%	1,343	1,378	+3%
Gasoline ¹⁾	th t	235	223	170	236	224	-5%	-5%	635	630	-1%
JET	th t	28	21	18	18	28	+54%	0%	53	64	+20%
LPG	th t	35	30	26	30	37	+24%	+5%	84	93	+11%
Fuel oils	th t	28	34	52	37	48	+30%	+70%	107	137	+28%
Naphtha	th t	1	0	3	3	2	-52%	+67%	7	8	+17%
Bitumen	th t	84	61	34	97	97	0%	+16%	179	228	+28%
Lubs	th t	10	10	10	10	10	0%	+0%	28	31	+8%
Rest of refinery products	th t	38	56	18	30	34	+14%	-10%	103	82	-21%

1) Includes retail distribution - Benzina

Sales volumes - Petrochemicals	unit	3Q09	4Q09	1Q10	2Q10	3Q10	Q/Q	Y/Y	9M09	9M10	9M10/ 9M09
Petrochemicals	th t	464	444	455	472	421	-11%	-9%	1,381	1,347	-2%
Ethylene	th t	37	32	39	51	38	-25%	+3%	110	128	+16%
Benzene	th t	49	48	53	53	49	-9%	0%	133	155	+16%
Propylene	th t	14	9	8	18	10	-47%	-32%	27	36	+33%
Urea	th t	41	44	49	49	47	-3%	+16%	125	145	+16%
Ammonia	th t	61	59	43	33	29	-14%	-53%	174	105	-40%
C4 fraction	th t	37	39	42	40	19	-52%	-48%	105	102	-3%
Oxo-alcohols	th t	1	0	0	0	0	n/a	-100%	17	0	-100%
Polyethylene (HDPE)	th t	61	70	66	81	73	-10%	+18%	216	219	+1%
Polypropylene	th t	52	50	65	61	60	-2%	+15%	164	185	+13%
Rest of petrochemical products	th t	110	93	91	85	96	+14%	-13%	309	272	-12%

Management Board commentary regarding preliminary operating and macroeconomic data for the third quarter 2010:

The crude price oscillated largely between USD 70-80 level during the third quarter 2010 with average quarterly crude price decreasing by 3% quarter-on-quarter. The deterioration of B-U price differential from the end of previous quarter prevailed during the third quarter 2010 and the average B-U price differential narrowed back below USD 1.0 per barrel. Margins in refining dropped quarter-on-quarter, while combined petrochemical further strengthened and reached over EUR 600 level. The CZK strengthened quarter-on-quarter both against the USD and EUR and thus had negative contribution for refining as well as petrochemical segment, however the dynamics of USD/EUR cross exchange rate partially offsets this.

Refining

The main factors that influenced the quarter-on-quarter performance of the refining segment in the third quarter 2010 were: higher crude oil throughput by 9% (positive), narrowing of B-U price differential by 48% (negative), stronger CZK against the USD by 4% (negative), LIFO effect (negative), lower refining margin mainly due to weaker gasoline and naphtha spread (negative), higher demand for fuels connected with main motorist season and ongoing export activities (positive).

Petrochemicals

The main factors that influenced the quarter-on-quarter performance of the petrochemical segment in the third quarter 2010 were: slightly lower olefin margin by 5% on benzene spread weakness (negative), improved polyolefin margin by 12% (positive) attributed to strong

polypropylene spread (positive), lower sales volumes partially due to shift of the start of steam cracker shutdown towards the end of the quarter but also somewhat weaker demand for olefins than in previous quarter (negative), LIFO effect (negative), stronger CZK against the EUR by 3%, was only partially offset by stronger EUR against the USD (negative).

Retail Distribution

The main factors that influenced the quarter-on-quarter performance of the retail segment in the third quarter 2010 were: improved unit margins (positive), seasonality effect of the motorist season visible only towards the end of the quarter as the main holiday period was negatively influenced by ongoing fuel price differential to neighbouring countries (negative), further improvement of premium fuel sales (positive).

Management Board estimates

Unipetrol's Management Board estimates that the reported EBIT of the Unipetrol Group in the third quarter 2010 will be **positive**, however **worse** than the EBIT reported by the Unipetrol Group in the first quarter 2010.

In LIFO calculation EBIT is estimated to be positive and almost CZK 300m higher than the reported EBIT for the same period (ie. third quarter 2010).

The decision on closure of the outdated T200 heat and power plant is estimated to result in booking reserves and provisions almost CZK 100m in the third quarter 2010, which should be compensated step-by-step with savings till the end of 2011.

Development of foreign exchange rates is estimated to influence negatively the result of the Unipetrol Group by approximately CZK 200m.

The financial information published in this report is estimated and the values may differ from the values which will be published on 29 October 2010 in Unipetrol's consolidated financial statements and/or the presentation for the third quarter 2010.

In Prague, on 21 October 2010

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